



David Organ

Web Designer

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Profile

I am based in Auckland, New Zealand, where I enjoy running my own web design agency: Webcraft Ltd. I specialise in high quality web 2.0 website design & development which is W3C (world-wide web consortium) valid. My focus is producing attractive website solutions that are effective and user-friendly.

Experience

Owner Operator, Webcraft Ltd : 2007 - 2008

As the owner operator of Webcraft Ltd I am gathering experience in all aspects of website development. I am prospecting my own clients, making sales presentations, writing proposals, designing websites & print material, coding and developing websites, and running my own web hosting service.

Web Designer, The Web Company Ltd : 2006 - 2007

Responsible for assisting clients through the process of developing their website, which involves building friendly professional relationships with a wide range of people. I create websites of various sizes from small 2-8 page brochure websites to more elaborate sites with eCommerce and CMS functionality.

Salesperson, The Web Company Ltd : 2005 - 2006

Trained in website sales by Patrick Howard, director of The Web Company. During the 12 months that I was engaged as a sale representative I sold over 90 websites and won the award for best 'rooky' salesperson.

Salesperson/Manager, ISKCON UK Ltd : 1995 - 2005

Ten years person-to-person sales experience. Managed accounts of sales, expenses and inventory. Managed a client database. Responsible for sourcing new customers and building relationships with existing clients. Planned and implemented sales strategies for teams of salesmen throughout the UK. Responsible for training junior salesmen. Top salesman in my field for seven consecutive years, won several awards for excellence

Training / Skills

Full-time Courses: Web Development Diploma

Short Course Certificates: Photoshop Advanced, Dreamweaver, Flash, Illustrator, InDesign.

Private Tuition: Training in professional XHTML. CSS, PHP code.

Non-Technical Skills: Strong team work skills, customer relations, sales and marketing, organizational skills.

Software	Code Languages
Windows XP, Vista. Mac OSX	XHTML
Dreamweaver 8	CSS
Photoshop CS3	Javascript
Flash CS3	PHP
Illustrator CS3	XML